



FY2025 COC COMPETITION GUIDE

NOVEMBER 26, 2025

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FY2025 CoC NOFO Review

Executive Summary

The U.S. Department of Housing and Urban Development (HUD) has released its FY2025 Continuum of Care (CoC) Notice of Funding Opportunity (NOFO), announcing a total of **\$3.918 billion** in national funding. This year's competition introduces significant changes that reshape priorities, eligibility, and scoring. For the Salt Lake Valley Coalition to End Homelessness, the opportunity is both substantial and highly competitive, with a potential **\$14.27 million** in funding available.

The NOFO emphasizes treatment, recovery, and public safety as central priorities, while reducing Tier 1 protections and capping permanent housing allocations. These shifts require applicants to demonstrate strong service partnerships, compliance with new certifications, and alignment with law enforcement and public safety initiatives.

National and Local Funding Context

Nationally, HUD has allocated nearly \$4 billion to address homelessness, drawing from multiple federal sources. Locally, the Salt Lake Valley CoC's **Annual Renewal Demand (ARD)** totals **\$11,022,311**, forming the baseline for renewal and reallocation.

- **Tier 1 Funding** is limited to **30% of ARD (\$3.3M)**
- **Tier 2 Funding** accounts for the balance, totaling **\$10.96M**, and includes CoC and DV Bonus opportunities.
- With **CoC Bonus Funding (\$2.2M)** and **DV Bonus Funding (\$1.04M)**, the maximum potential award reaches **\$14.27M**, excluding planning funds.

This structure underscores the competitive nature of the process, as most funding now falls within Tier 2.

Policy Priorities

HUD has articulated six priorities for FY2025:

1. Ending The Crisis of Homelessness on Our Streets
2. Prioritizing Treatment and Recovery
3. Advancing Public Safety
4. Prioritizing Self-Sufficiency
5. Improving Outcomes
6. Minimizing Trauma

Key Changes in FY2025

The FY2025 NOFO introduces several critical changes:

- **Tier 1 protection reduced** from 90% to 30%.

- **Permanent Housing capped** at 30% of ARD, requiring reallocation to other project types.
- **All projects must compete**, including DV Bonus and YHDP.
- **New prohibitions** may disqualify projects.
- **Merit Review replaces prior scoring**, with expanded Tier 2 criteria.
- **Risk Review broadened**, incorporating external audits, media reports, and Inspector General findings.

These changes signal HUD's intent to prioritize accountability, service integration, and measurable outcomes.

Allowable Project Types

Eligible project categories include:

- Supportive Services Only
- Transitional Housing
- Permanent Supportive Housing
- Rapid Re-Housing
- HMIS and Coordinated Entry

Review and Selection Criteria

Projects will be evaluated on:

- Compliance with prohibitions (no racial preferences, illicit drug facilitation, or harm-reduction activities).
- Cost reasonableness and leveraging of mainstream resources.
- Service intensity (e.g., TH requires 40 hours/week of services).
- Partnerships with law enforcement for outreach.
- Targeted populations (PSH must serve elderly or physically disabled).
- Employment outcomes for RRH.

Final Submission of the Salt Lake County CoC Application

The Salt Lake County Collaborative Applicant will prepare the full CoC application package which includes the CoC application, ranked list of approved renewal and new project applications, and required attachments, and submit on behalf of the Salt Lake County CoC by January 14, 2026. The Salt Lake Valley Coalition to End Homelessness (SLVCEH) Steering Committee will approve the package before submission and all parts of the application package will be publicly posted on SLVCEH's website prior to submission here -

<https://endutahhomelessness.org/salt-lake-valley/salt-lake-continuum-of-care-competition/>

Any questions about the submission may be directed to the CoC Team

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Salt Lake City & County Continuum of Care

November 25, 2025

Notice: Applications for the FY2025 HUD CoC Competition

I. OVERVIEW

The Salt Lake Valley Coalition to End Homelessness is responsible for oversight of the Salt Lake City & County Continuum of Care and Salt Lake County Government is the Collaborative Applicant. In compliance with HUD requirements, the CoC intends to evaluate projects and make funding decisions based on HUD and local priorities and project performance. The Ranking Committee will review the performance of existing CoC renewal projects.

This notice contains an overview of both and applies to **ALL** projects that are eligible for funding.

For the FY2025 HUD CoC grant competition, all projects seeking funding must apply via a two-part process; Part I: HUD (esnaps) Application and Part II: Local Application.

Per the FY2025 CoC NOFO the maximum available for reallocation (\$11,022,311) represents the Continuum's Annual Renewal Demand, or the amount needed to fund all existing renewal projects for one year. This is funding available for renewal and new projects created through reallocation. For more information on reallocation, see section VII of this notice. Additionally, CoCs may apply for no more than 30% of their Annual Renewal Demand (ARD) amount for Permanent Housing (PH) projects including Permanent Supportive Housing (PSH), Rapid Re-Housing (RRH), and Joint TH-RRH (TH-RRH) projects. This funding cap for Salt Lake County CoC is: \$3,306,693.

Bonus Funding available is limited to \$2,204,462. Communities are eligible to apply for bonus funding if they can "demonstrate its CoC evaluates and ranks projects based on how they improve system performance." The Ranking Committee, as it determines rank and tier placement, will determine whether to classify new project applications as recipients of bonus or reallocation funding.

Additionally, \$1,043,219 is available for the Domestic Violence Bonus which will provide housing and services to survivors of domestic violence, dating violence, and stalking.

Projects passing minimum threshold requirements will be evaluated by the Ranking Committee for possible ranking and tiering placement and submitted with the CoC Application to HUD.

For updates and information about the CoC competition, please subscribe to the [SNAPS Competitions](#) and [SNAPS Program Information](#) listserv updates, and check [this page](#) frequently.

For local competition updates, please check the page frequently: [Salt Lake Continuum of Care Competition](#)

II. ELIGIBLE APPLICANTS

Eligible project applicants for the CoC Program Competition are, under [24 CFR 578.15](#), nonprofit organizations, States, local governments, instrumentalities of State and local governments, Indian Tribes and TDHE (as defined in section 4 of the Native American Housing Assistance and Self-Determination Act of 1996 ([25 U.S.C. 4103](#)) (TDHEs)). Public housing agencies, as such term is defined in [24 CFR 5.100](#), are eligible without limitation or exclusion.

Faith-based organizations may apply on the same basis as any other eligible organization.

For-profit entities are not eligible to apply for grants or to be subrecipients of grant funds.

III. APPLICATION PROCESS

Part I of the Application is the esnaps application as produced by HUD.

Our CoC will continue with a standard naming convention for project applications. As you create your application, please follow this formula:

Agency Acronym, Project Name, HUD Competition Year
e.g. SLCO CH Housing project FY2025

For information about the content of the esnaps application, please review Section IV. Application Contents and Format in the [FY2025 NOFO](#). HUD will release additional guides and detailed instructions to assist with your response.

Part II of the Application will be submitted via Smartsheets.

A number of reference documents will be provided on the [Salt Lake Continuum of Care Competition page](#):

1. This Notice/Competition Guide
2. Scoring Guidelines and Scoring Tool
3. Grant Inventory Worksheet as received from HUD (reference for renewal grant characteristics)
4. Rank and Review Policies and Procedures
5. Point in Time Count 2025
6. Housing Inventory Count 2025
7. Federal Regulations re: CoC Program

The Local Application is made up of the following:

1. **Program Summary:** Basic application information, including contact information.
2. **Threshold Certification:** A list of certifications that must be agreed to before access will be granted to the submit an application.
3. For **Renewal Applications:**
 - a. **Application Questions:** Content related to HUD policy priorities, monitoring, coordination, Budget information related to drawdown rate, expenditure history, need and Performance.
 - i. Information from the Need and Performance sections will utilize HMIS/Comparable Database information.
 - ii. Using HMIS APR data, PH renewals projects will reference the reporting period 10/1/24-9/30/25.
 - b. **Budget & Project Description:** Summary budget information including HUD dollars requested and match and leveraging provided. Match letters may be required at the esnaps application stage.
 - i. This section also requires a project description that addresses the entire scope of the proposed project including target population(s), the plan for addressing the identified needs/issues of the target population(s), projected outcome(s), and coordination with other sources/partners.
 - c. **Attachments:**
 - i. Copy of HUD APR response letter as received from the HUD CPD Denver Field Office
 - ii. Copy of Monitoring letters from HUD, SLCo, or HMIS

- iii. Service participation agreement for participants

4. **For New Applications:**

- a. Application Questions: Content related to Organizational Experience and Capacity, Timeliness, Supportive Services, and DV Experience.
- b. Budget & Project Description: Summary budget information including HUD dollars requested and match and leveraging provided. Match letters may be required at the esnaps application stage.
 - i. This section also requires a project description that addresses the entire scope of the proposed project including target population(s), the plan for addressing the identified needs/issues of the target population(s), projected outcome(s), and coordination with other sources/partners.
- c. Attachments:
 - i. Complete copy of your most recent independent financial audit (not just the management letter)
 - ii. Copy of recent monitoring letters from HUD, SLC CoC, and/or HMIS
 - iii. Service participation agreement for participants

IV. SUBMISSION

Submission of Part I will be managed via esnaps.

For updates and information about the CoC competition, please subscribe to the [SNAPS Competitions](#) and [SNAPS Program Information](#) listserv updates.

Please reference Detailed Instructions and Navigation Guides made available on the [HUD CoC Competition](#) page.

For local competition updates, please check the [Salt Lake Continuum of Care Competition](#) page frequently

Submission of Part II will be managed via SmartSheets.

- Links to the application forms and SmartSheets submission will be available on the [Salt Lake Continuum of Care Competition](#) page

V. TRAINING

Salt Lake County will hold a **mandatory** training for applicants on **Thursday, December 4, from 12:00 p.m. to 1:30 p.m.** via WebEx.

Please pre-register for the training here:

<https://slco.webex.com/weblink/register/r5bb1f55808f3be81c36c8fce95ab731b>

VI. REALLOCATION

Reallocation refers to the process by which a CoC shifts funds in whole or in part from existing CoC funded projects that are eligible for renewal to create one or more new projects. For a CoC to receive funding for a new project, other than through reallocation, the CoC must demonstrate that all project applications are evaluated and ranked based on the degree to which they improve the CoC's system performance.

VII. DEADLINE

The application is due via esnaps **and** Smartsheets by **Friday, December 12 at 5pm (Mountain)**.

Where there is a staff (SLCO or HUD) documented issue that impacts the ability of applicants to access electronic application systems (esnaps, Smartsheets), the Committee reserves the right to adjust the deadline accordingly.

VIII. SELECTION TIMELINE

HUD FY25 CoC Program NOFO Released	November 13, 2025
Local Application Released	November 26, 2025
RFP Submissions Due	December 12, 2025
Notification to Applicants of Final Funding Recommendation	No later than December 30, 2025
All approved applications completed in eSnaps	January 8, 2025
Final Submission to HUD via eSnaps (SLCo and Selected Agencies)	January 12, 2025
HUD Submission Deadline	January 14, 2025

IX. CONTACT INFORMATION

Office of Homelessness and Criminal Justice Reform

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E-mail contact is preferred so that issues may be documented and common issues can be used to create an FAQ document if necessary.

New Project Application Rating Factors by Project Type

Project Type	Key Rating Criteria in HUD review
Transitional Housing (TH)	<ul style="list-style-type: none"> • Provide/partner for supportive services • Prior TH/homeless project experience • ≥50% exit to permanent housing within 24 months • ≥50% exit with employment income • Supplemented with mainstream resources (Medicare, Medicaid, SSI, SNAP) • Require supportive services participation (agreement attached) • 40 hrs/week customized services (exceptions for elderly/disabled) • Reasonable average cost per household
Supportive Services Only (SSO) – Standalone	<ul style="list-style-type: none"> • Services necessary to exit homelessness; annual needs assessment • Strategy for serving unsheltered/hard-to-engage populations • Supplemented with mainstream resources • Cost-effective services
Supportive Services Only (SSO) – Street Outreach	<ul style="list-style-type: none"> • Supplemented with mainstream resources • Strategy for serving unsheltered/hard-to-engage populations • Partner with first responders/law enforcement; cooperate with enforcement of local laws • Outreach experience per 24 CFR 578.53(e)(13) • Demonstrated effectiveness in exits to shelter/housing • Cost-effective services
Supportive Services Only – Coordinated Entry (SSO-CE)	<ul style="list-style-type: none"> • Accessible system for all, including persons with disabilities • Advertising strategy reaching households with highest needs • Standardized assessment process • Direct participants to appropriate housing/services
Permanent Housing – Permanent Supportive Housing (PH-PSH)	<ul style="list-style-type: none"> • Housing type/units fit participant needs • Supportive services ensure housing retention • Designed to serve elderly/disabled populations • Require supportive services participation (agreement attached) • Reasonable average cost per household • Supplemented with mainstream resources
Permanent Housing – Rapid Rehousing (PH-RRH)	<ul style="list-style-type: none"> • Provision of tenant-based rental assistance to help achieve self-sufficiency within 3 to 24 months • Supportive services offered (case management, substance use treatment, mental health treatment, employment assistance) • Previous project experience with improved employment income outcomes • Require supportive services participation agreement • Reasonable average cost per household • Supplemented with mainstream health, social, and employment resources (Medicare, Medicaid, SSI, SNAP)

Salt Lake City & County Continuum of Care

Homeless Assistance Grants

Rank and Review Policies and Procedures

Eligible proposals will be prioritized for inclusion in the CoC's coordinated application by the Ranking Committee acting as the rank and review group. Applications not scoring high enough will not be placed on the project funding request as part of the Consolidated Application (Formerly Exhibit 1).

Salt Lake County, as the designated Collaborative Applicant, recruits Ranking Committee members, prioritizing members who have served as members in the past or who have other relevant experience. The Ranking Committee will be composed of representatives from a cross-section of groups which might include: Faith-based and non-profit providers of homeless services and housing; city representatives; county employees; mental health; substance abuse; veteran's services; and consumers.

- Ranking Committee members must declare that they have no conflict of interest.
- Members must be appointed every year and their eligibility verified.
- Members must be able to dedicate time for application review and committee meetings.
- Ranking Committee members are given an orientation which includes:
 - Information regarding homeless activities, needs, services, definitions and other issues that are pertinent to the SLVCEH
 - A background of McKinney Vento and the local process
 - The role of the Ranking Committee
 - Review of the scoring tools, applications, and resources

Ranking Committee members receive eligible application proposals and scoring matrix.

Prior to the Ranking meeting, all Ranking Committee members review all applications over an appointed period. Members read projects, preliminarily score them, and note any questions/comments to follow-up with applicants.

If the SLVCEH support agency staff have any knowledge that could lead HUD to deny granting funds to a project, they will share that information with the Ranking Committee. SLVCEH support agency staff will discuss this information with applicants as part of technical assistance provided to assist project development.

The Ranking Committee meets to review and discuss each application together and to individually score them. SLVCEH support agency staff is present at the Committee meeting to record decisions of the Committee and any comments/recommendations they have for applicants.

The Ranking Committee discusses the merits of each proposal, scores the applications, and turns in score sheets to staff.

- Overall raw scores are calculated by SLVCEH support agency staff.
- The Committee considers adjustments for such issues HUD incentives or requirements.
- The Committee considers proposal changes or project budget adjustments that may be required to meet community needs.
- The Committee determines the rank and funding levels of all projects considering all available information.
- During deliberation, SLVCEH support agency staff will provide technical assistance by responding to questions of the Committee members, correcting technical inaccuracies if they arise in conversation, and reminding the Committee members of their responsibilities if they step outside their purview.
- Scoring results are delivered to applicants with a reminder about the appellate process.

- Each applicant receives copies of their proposals with technical edits made by SLVCEH support agency staff. Applicants are asked to correct their applications and send them back to SLVCEH support agency staff before final submission to HUD.
- Applications which do not meet the threshold requirements will not be included in the Priority Listing as part of the Consolidated Application, and therefore will not be forwarded to HUD for consideration.
- If more applications are submitted than the SLVCEH has money to fund, the lowest-ranked applications will not be included in the Priority List as part of the Consolidated Application, and therefore will not be forwarded to HUD for consideration.

Penalties

Applicants may correct a curable deficiency with timely action. To be curable the deficiency must: not be an applicant eligibility requirement and be remedied within the time frame specified in the notice of deficiency.

If the corrections are remedied within the time frame specified, no loss of points will result.

If the Committee finds that an applicant has intentionally misrepresented information, the application may be rejected, or a penalty may be assessed.

Where there is a staff (SLCO or HUD) documented issue that impacts the ability of applicants to access electronic application systems (esnaps, Smartsheets), the Committee reserves the right to adjust the penalty submission deadline accordingly.

Policy for Appeals of Rating/Ranking

Eligible Appeals:

- The application of any applicant agency which a) is unranked, or b) receives decreased funding may appeal.
- Applicants that have been found not to meet the threshold requirements are not eligible for an appeal.
- Appeals cannot be based upon the judgment of the Ranking Committee.
- Applicants may appeal if they can:
 - prove their score is not reflective of the application information provided; or
 - describe bias or unfairness in the process, which warrants the appeal.

All notices of appeal must be based on the information submitted by the application due date. No new or additional information will be considered. Omissions to the application cannot be appealed.

Per 24 CFR 578.35(b), project applicants that believe they were not allowed to participate in a fair and open process and that were rejected by the CoC may appeal the rejection directly to HUD by submitting as a Solo Application prior to the application deadline. Additional appeal information may be found in the Notice of Funding Opportunity (NOFO).