



# **SLVCEH CoC Application Training**

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December 4, 2025

# Logistics

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- Slides will be sent to attendees and posted to website
- Meeting will be recorded and posted
- Please use the Q&A function for questions as they come up.



# National Funding Overview

Nationally \$3.918 billion available.  
Includes multiple federal funding sources.

**Community Application Deadline:**  
January 14, 2026, at 8:00 pm EST.

# Local Funding Overview

Annual Renewal Demand: **\$11,022,311** This funding can be used to fund eligible renewal projects, in whole or in part, or can be reallocated to new projects.

Tier 1 Funding: **\$ 3,306,693** (30% of ARD)

Tier 2 Funding: **\$ \$10,963,299**

Tier 2 is the difference between Tier 1 and the sum of each CoC's ARD, CoC Bonus, and DV Bonus.

Balance of ARD: **\$7,715,618**

CoC Bonus Funding: **\$2,204,462**

DV Bonus Funding: **\$1,043,219**

Total Funding Possible: **\$14,269,992\***

\*Does not include \$551,116 in planning funds

# Policy Priorities

**01** Ending the crisis of homelessness on our streets

**02** Prioritizing treatment & recovery

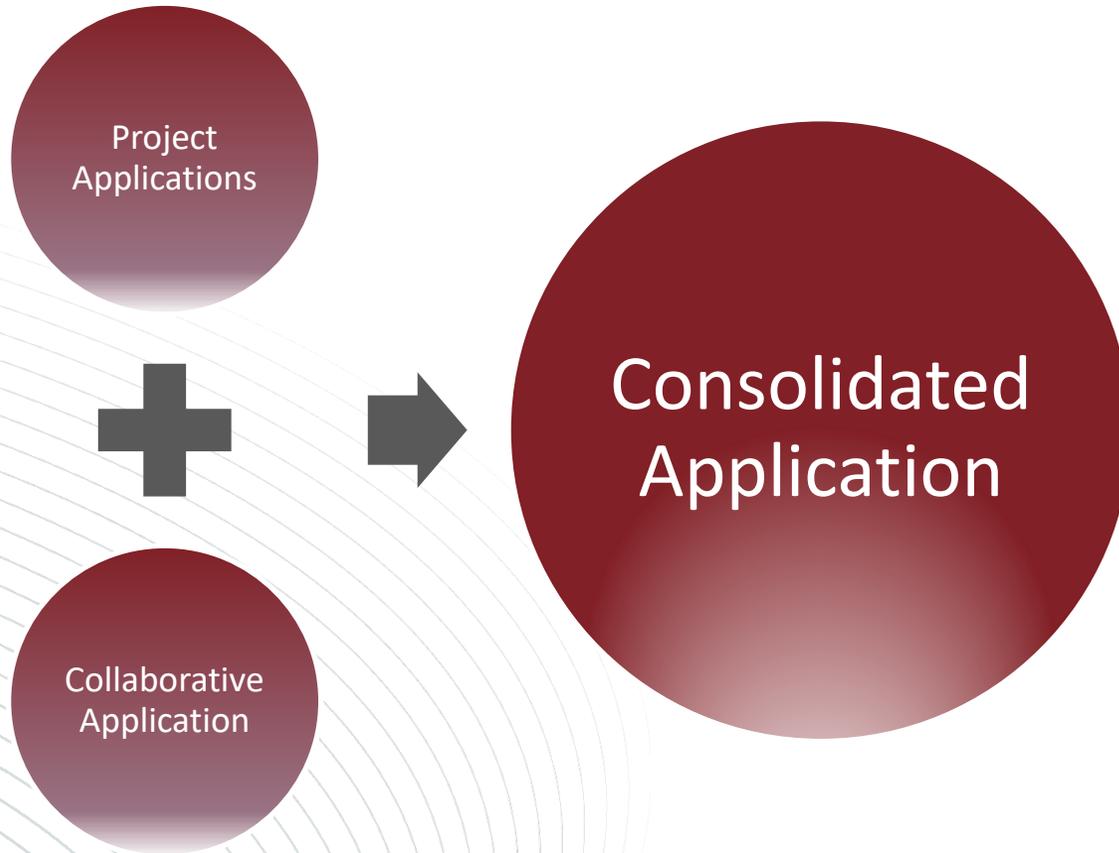
**03** Advancing public safety

**04** Promoting self-sufficiency

**05** Improving outcomes

**06** Minimizing trauma

# Relationship of Project Application to Collaborative Application



# Important Changes to Note

1. Only 30% of funding protected in Tier 1, down from 90 percent in past years.
2. Permanent Housing capped at 30% of Annual Renewal Demand.
3. All projects must compete including DV Bonus and YHDP.
4. New prohibitions can disqualify any project.
5. HUD's new national priority on treatment, recovery, and required services.
6. HUD elevates public safety as a major scoring factor.
7. Expanded requirements reshape TH/RRH/PSH/Outreach.
8. Merit Review replaces previous scoring.
9. Tier 2 scoring changes.
10. Expanded Risk Review.

# Process Timeline

**Project Applications Due**

**Project Review Complete**

**Full Application Due**



**No less than 30 days before  
final submission date**

**No less than 15 days before  
final submission date**

**January 14, 2026**

December 12, 2025

December 30, 2025

# Allowable Project Types

- Supportive Services Only
  - Standalone
  - Outreach
- Transitional Housing
- HMIS
- Coordinated Entry
- *No more than 30% of ARD (\$3.3 M)*
  - *Permanent Supportive Housing*
  - *Rapid Re-Housing*
- Transition grants allow component changes for existing grantees

# Project Review Criteria

- No racial preferences or prohibited activities.

- Cost reasonableness & mainstream leverage.

- TH requires 40 hours/week services.

- Outreach must partner with law enforcement.

- PSH must serve elderly/physically disabled.

- RRH must show strong employment outcomes.

# Project Risk Review & Selection

- Financial controls, effective management systems, results of audits
- Other public sources such as newspapers, Inspector General or Government Accountability Office reports or findings, or other complaints that have been proven to have merit
- History of subsidizing or facilitating activities that conflict with the purposes of this NOFO

# Collaborative Application Merit Review

- **Merit Review** replaces prior CoC scoring with **130 points** across:
  - **Project Capacity, Review & Ranking**
  - **System Performance**
  - **CoC Coordination & Engagement**
  - Plus **19 bonus points** (15 for mergers, up to 4 for policy initiative preferences).
- **Key New/Updated Criteria:**
  - Service participation requirements integrated into local ranking.
  - Evaluation of **treatment & recovery capacity**
  - Strength of supportive service funding (leverage or  $\geq 30\%$  CoC funds).
  - 100% of projects having service participation agreements (for full points).
  - Plan to share PIT/HIC/HMIS/SPM data with government partners (as allowed by law).
  - Street outreach partnerships with first responders/law enforcement.
  - Demonstration of **public safety alignment**
- Preference points for Opportunity Zone incorporation or use of **SAVE** to verify immigration status.

# Policy Initiative Preference Points-Collaborative Application

- Opportunity Zones
  - Up to 4 points if at least 50% of activities occur in an Opportunity Zone and HUD-2996 certification is submitted
  - If less than 50%-zero points will be awarded
- Verification of Immigration Status
  - Up to 4 points for demonstrating that all nonprofit CoC projects verify immigration status (via SAVE) before providing benefits, ensuring eligibility and compliance with 8 U.S.C. 1601.



<https://www.hudexchange.info/programs/e-snaps/>

# HUD Application System

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- As of 12/3/2025 Application Resources are not available
- Applicants will complete/submit the local part of the application only by the December 12 deadline.
- esnaps application deadline TBD



# **New Project Application**

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# Scoring Guidelines

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- From Local Application
- Narrative and budget Scored by Ranking Committee
- Performance for Renewals scored by CoC Team
- Scoring guidelines available on Salt Lake CoC Competition page



# New Application Basics

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## Project Component Type

- Permanent Supportive Housing
- Rapid Rehousing
- Transitional Housing
- Supportive Services Only

## Application Type

- New Project Application
- Transition Grant-if changing from existing renewal project to new component
- Expansion Grant-if adding additional effort to existing program

## Target Population

- Who you plan to serve



# Narrative Questions

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Target Population &  
Rationale

Project Plan &  
Supportive Services

- Housing Acquisition/Retention Strategy
- Service Delivery Model
- Engagement Strategy

Outcomes &  
performance metrics

- Housing Placement/Retention
- Income/Employment
- Self-Sufficiency

Coordination &  
partnerships

Funding use & budget  
justification

# Project Specific Narrative

## Transitional Housing

Supportive Services Strategy

Prior Successful Project Experience

Demonstrated Exit Outcomes

Leveraging Supplemental Resources

Mandatory Service Participation Requirement

Customized Service Intensity Justification

Cost Reasonableness Per Household

# Project Specific Narrative

## SSO – Standalone

Necessity of services

Serving unsheltered & non-engagers

Leveraged resources

Cost-effective delivery

## SSO – Street Outreach

Threshold requirements

Resource leveraging

First responder partnerships

Outreach experience & cost metrics

# Project Specific Narrative

## PSH Requirements

Housing type & configuration

Services for housing retention

Prioritization strategy

Cost reasonableness

Leveraged resources

## RRH Requirements

Rental assistance determination

Supportive services for stability

Prior RRH experience

Cost reasonableness

Leveraged resources

# Summary Budget

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- Broad Eligible cost categories
  - Additional narrative will be necessary for esnaps application
- Match requirements
  - 25% for all line items except for leasing
- Ensuring alignment with narrative



# **Renewal Project Application**

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# Budget & Project Description

- Summary Budget Information
  - Line-item requests
    - Leasing, Rental Assistance, Operating, Supportive Services, Admin
    - Should match Grant Inventory Worksheet
  - Match
    - Letters may be attached/reviewed at E-snaps stage
  - Project description
    - Target population(s) and meeting their needs
    - Projected outcome(s)
    - Coordination with other sources/partners
- Should be consistent with esnaps submission

# Project Effectiveness

- How well does the program fit participant needs
- Services designed to ensure housing retention
- Supportive Services participation
- Leverage Mainstream resources
- Review of HUD monitoring results
- Commitments from range of service providers; integration of education, health, etc.
- Commitments to provide case management coverage
- Utilize coordinated entry and identifying housing units to quickly move persons experiencing homelessness into stable housing

# Budget History/Application Quality

- Drawdown rate
- Expenditure History
- Followed instructions
- Submitted on time, with all required attachments
- Responses provide sufficient detail and are appropriate for the type of project and target population

# Need & Performance (All Projects)

- Occupancy / Average Daily Unit Utilization
- Returns to homelessness
- Employment income performance measure
- Supportive service participation requirements

# Need and Performance (All Projects)

- % Occupancy / Average Daily Unit Utilization
- Reference:
  - Q08b PIT Count of Households
  - 4B. Total Units from e-snaps application from reporting period renewal
  - Calculate the average (divide each PIT by Units to get utilization, add all utilization and divide by 4)

Q08b: Point-in-Time Count of Households on the Last Wednesday

	Total
January	30
April	28
July	28
October	30

## 4B. Housing Type and Location

Total Units: 30

Month	PIT Count (Q08b)	Total Units (4B)	Utilization
January	30	30	100%
April	28	30	93%
July	28	30	93%
October	30	30	100%
Average			96.50%

# Need and Performance (All Projects)

- % Returns to homelessness (HMIS report from SLCo)
- Report % of returns at 12 and 24 months

Measure 2a and 2b: The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness within 6 to 12 months (and 24 months in a separate calculation)

Program Name	Total Number of Persons who Exited to a Permanent Housing Destination (2 Years)	Number Returning to Homelessness in Less than 6 Months (0 - 180 days)	Percentage of Returns in Less than 6 Months (0 - 180 days)	Number Returning to Homelessness from 6 to 12 Months (181 - 365 days)	Percentage of Returns from 6 to 12 Months (181 - 365 days)	Number Returning to Homelessness from 13 to 24 Months (366 - 730 days)	Percentage of Returns from 13 to 24 Months (366 - 730 days)	Number of Returns in 2 Years	Percentage of Returns in 2 Years
Program Name	1	0	0.00%	0	0.00%	0	0.00%	0	0.00%



# Need and Performance (All Projects)

- % of adult leavers who gained or increased earned income at exit
  - (% of adult leavers who gained or increased earned income (Reference Q19a2 1st row Adults who gained or increased/Total Adults)

Income Change by Income Category (Universe: Adult Leavers with Income Information at Start and Exit)	Had Income Category at Start and Did Not Have it at Exit	Retained Income Category but Had Less \$ at Exit than at Start	Retained Income Category and Same \$ at Exit as at Start	Retained Income Category and Increased \$ at Exit	Did Not have the Income Category at Start and Gained the Income Category at Exit	Did Not have the Income Category at Start or at Exit	Total Adults (Including Those with No Income)	Performance Measure: Adults Who Gained or Increased Income from Start to Exit; Average Gain	Performance measure: Percent of persons who accomplished this measure
Number of Adults with Earned Income (i.e., Employment Income)	1	1	0	6	0	22	30	158	20%
Average Change in Earned Income	-357.54	-258.15							

# Project Specific Need and Performance (PSH)

- PSH Percentage of participants who remain in PSH or exited to permanent housing
- Calculation: 1) Determine # of stayers (APR Q22a); 2) Determine leavers to permanent housing destinations (APR 23c); 3) Add stayers (Step 1) and leavers to permanent housing destinations (Step 2) and divide by # of participants (Q05a)-exits excluded destinations.

## Q22a1: Length of Participation – CoC Projects

	Total	Leavers	Stayers
Total	289	32	257

## Q23c: Exit Destination

### Permanent Destinations

Subtotal 24

Subtotal	1
Total	32
Total persons exiting to positive housing destinations	24
Total persons whose destinations excluded them from the calculation	1

- foster care home or foster care group home
- hospital or other residential non-psychiatric medical facility
- residential project or halfway house with no homeless criteria
- long-term care facility or nursing home
- deceased

## Q05a: Report Validations Table

Total Number of Persons Served	289
Number of Adults (Age 18 or Over)	176

# Project Specific Need and Performance (RRH)

- RRH Percentage of participants who exited to permanent housing
- Calculation: 1) Determine # of leavers to permanent housing destinations (APR 23c); 2) Divide by # of leavers (Q22a1) minus excluded destinations.

## Q22a1: Length of Participation – CoC Projects

	Total	Leavers	Stayers
Total	289	32	257

## Q23c: Exit Destination

### Permanent Destinations

Subtotal 24

Subtotal	1
Total	32
Total persons exiting to positive housing destinations	24
Total persons whose destinations excluded them from the calculation	1

- foster care home or foster care group home
- hospital or other residential non-psychiatric medical facility
- residential project or halfway house with no homeless criteria
- long-term care facility or nursing home
- deceased

# Project Specific Need and Performance (RRH)

Q22c: RRH Length of Time between Project Start Date and Housing Move-in Date

	Total
7 days or less	46
8 to 14 days	4
15 to 21 days	5
22 to 30 days	3
31 to 60 days	7
61 to 180 days	0
181 to 365 days	0
366 to 730 days (1-2 Yrs)	0
Data Not Collected	1
Total	66

- On average, participants spend XX days from project entry to residential move-in
- Reference APR Q22c: 1) Review the various time periods 2) Report the mode (most common) time period
  - $<30 = 46+4+5+3 = 58$
  - $31-60 = 7$
  - $>61 = 0+0+0 = 0$
- Collapse categories, add sub categories

30 days or less

# Attachments

- All Applications
  - Service Participation agreement for Participants
  - Copy of recent HUD, SLCo, or HMIS monitoring letters
- New only
  - Complete copy of your most recent independent financial audit (not just the management letter)
- Renewal only
  - Copy of HUD APR response letter

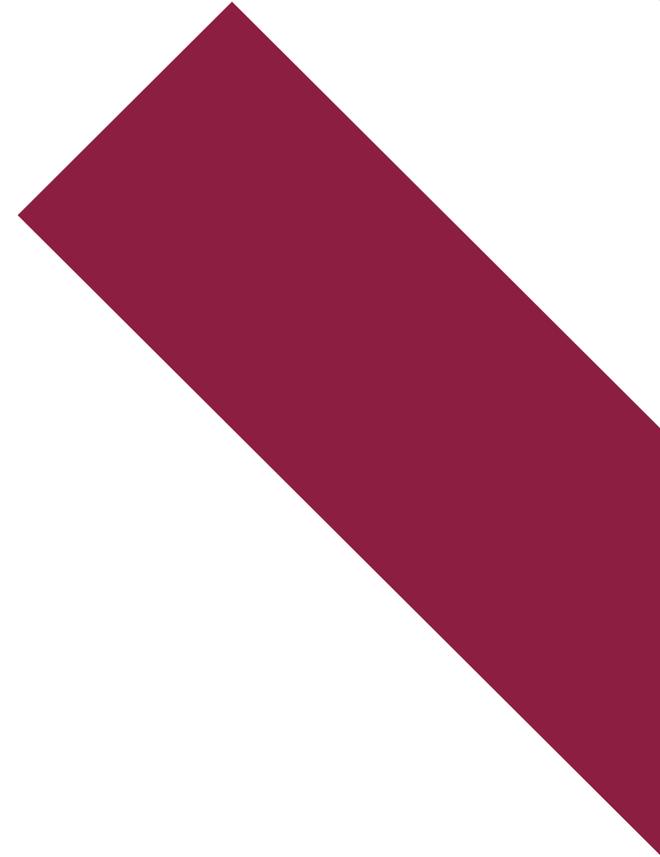
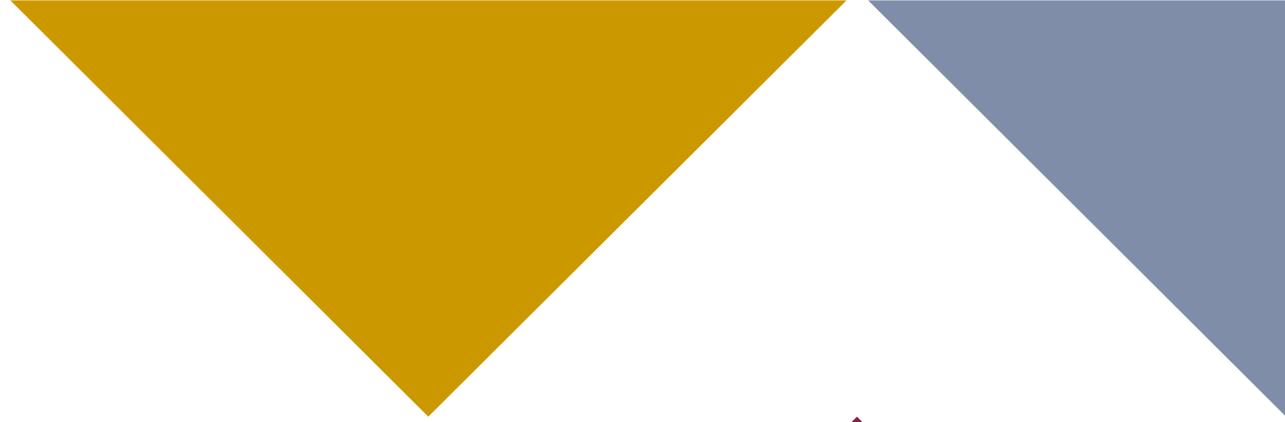
# Resources

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- HUD NOFO Information
  - <https://www.hud.gov/sites/dfiles/CPD/documents/FY2025-CoC-NOFO-FR-6900-N-25.pdf>
  - <https://www.hud.gov/hud-partners/community-coc>
  - [cocnofo@hud.gov](mailto:cocnofo@hud.gov) for questions about the NOFO, competition, and applications.
  - [e-snaps@hud.gov](mailto:e-snaps@hud.gov) for questions about e-snaps technical issues
- Potential applicants for funding are strongly encouraged to take advantage of the extensive resources for the application process found on this HUD website. Instructions, guidebooks, and other resources for the application process are found here:  
<https://www.hudexchange.info/programs/e-snaps/>
- Information related to our local process will be posted regularly here:
  - <https://endutahhomelessness.org/salt-lake-valley/salt-lake-continuum-of-care-competition/>

# Discussion

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# Thank you

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