



# **SLVCEH CoC Application Training**

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July 16, 2026



# Logistics

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- Slides will be sent to attendees and posted to website
- Meeting will be recorded and posted
- Please use the Slido-Q&A function for questions as they come up.



## Current Notices



### Overall Information

- [FY2026 CoC Competition Guide](#) (Posted 07/06/26)
  - For overall information about the current NOFO Process
- [Application Submission Form](#) (Posted 7/7/2026)
  - Local Applications Due: **July 27, 2026 at 5 PM MDT**

### New Programs

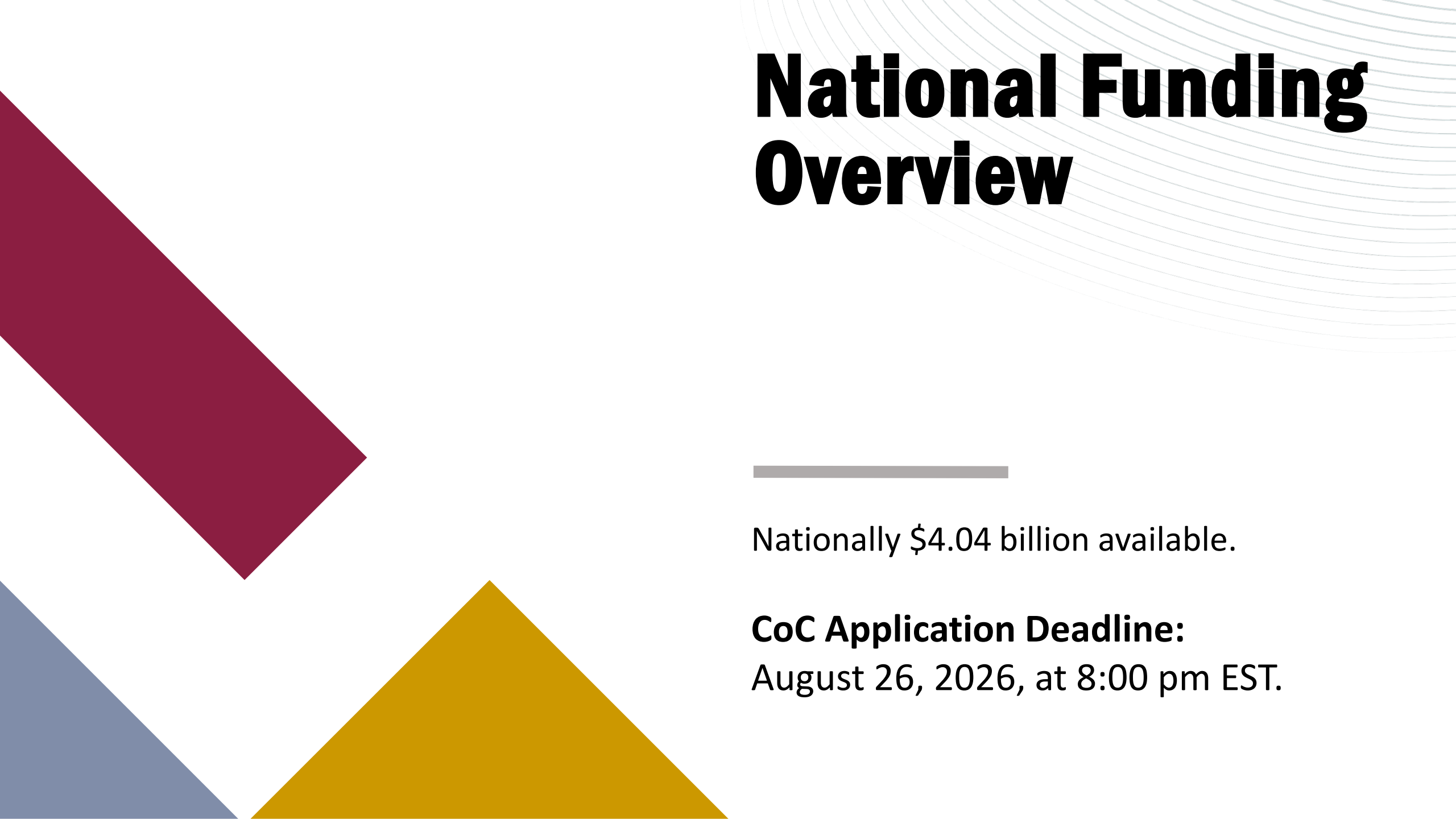
- [Notice: New Applications for the FY2026 HUD CoC Competition](#) (Posted 7/7/2026)
- [FY2026 CoC SLCo New Program Scoring Docs](#) (Posted 07/06/26)
- [FY2026 CoC SLCo New Program Application](#) (Posted 07/06/26)
  - Local Applications Due: **July 27, 2026 at 5 PM MDT**

### Renewal Programs

- [Notice: Renewal Applications for the FY2026 HUD CoC Competition](#) (Posted 7/7/2026)
- [FY2026 CoC SLCo Renewal Scoring Docs](#) (Posted 07/06/26)
- [FY2026 CoC SLCo Renewal Application](#) (Posted 07/06/26)
  - Local Applications Due: **July 27, 2026 at 5 PM MDT**

**Resources available at:**

**<https://endutahhomelessness.org/salt-lake-valley/salt-lake-continuum-of-care-competition/>**



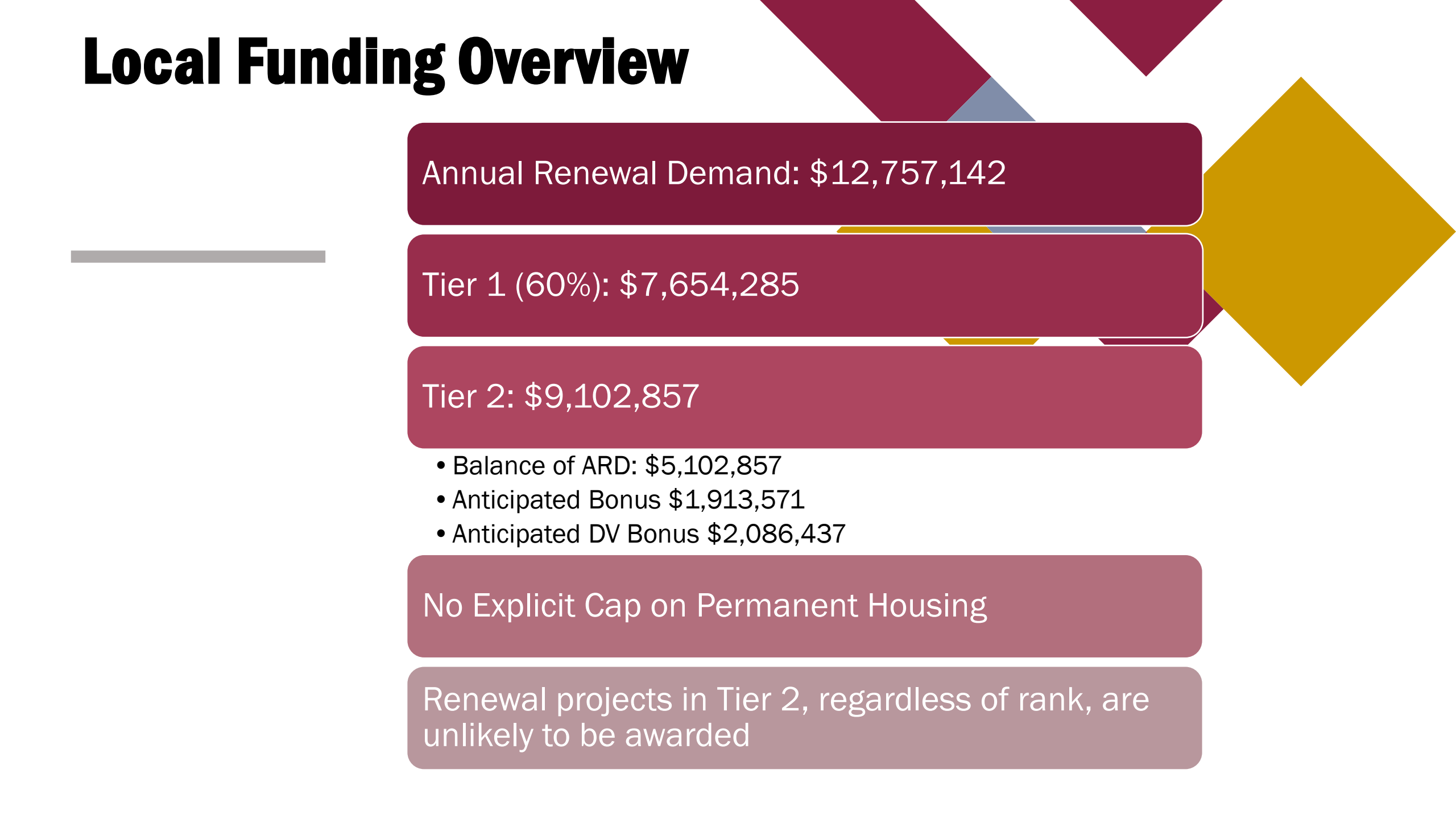
# National Funding Overview

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Nationally \$4.04 billion available.

**CoC Application Deadline:**  
August 26, 2026, at 8:00 pm EST.

# Local Funding Overview



Annual Renewal Demand: \$12,757,142

Tier 1 (60%): \$7,654,285

Tier 2: \$9,102,857

- Balance of ARD: \$5,102,857
- Anticipated Bonus \$1,913,571
- Anticipated DV Bonus \$2,086,437

No Explicit Cap on Permanent Housing

Renewal projects in Tier 2, regardless of rank, are unlikely to be awarded

# Reallocation Funding Restrictions

DV

\$431,181

YHDP

\$1,414,631

# Eligible Applicants

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- Nonprofit organizations
- Faith-based Organizations
- States
- Local governments
- Instrumentalities of State and local governments
- Indian Tribes and TDHE
- Public housing agencies
- **For-profit entities are not eligible to apply for grants or to be subrecipients of grant funds.**
- Projects are limited to serving persons in Salt Lake County.

# NOFO Overview-Key Goals



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- Key Goals:

- Optimize self-sufficiency and economic independence.
- Reduce homelessness and unsheltered homelessness.
- Restore balance among Permanent Housing, Transitional Housing, and Supportive Service Only projects.
- Prioritize treatment, recovery, and public safety.
- Expand access based on merit, not ideology, and ensure equal opportunity for faith-based and other organizations.

# HUD recent Policy Priorities

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- Transitional housing
  - Short-term assistance
  - 20 hrs of required services per week /per client
  - Outcomes-exits to permanent housing (preferably unsubsidized) with employment income
- SSO-Standalone and Outreach
  - Required service engagement
  - Exits to housing
  - Exits with employment income

# Competition Overview

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- All applications submitted to the Ranking Committee for rank and review
- All applications are submitted to HUD after being locally ranked
- HUD makes final funding decisions
- Applicants will be direct HUD grantees
  - CoC has responsibilities to monitor local projects
    - Provide training, technical assistance
    - Review reporting to HUD

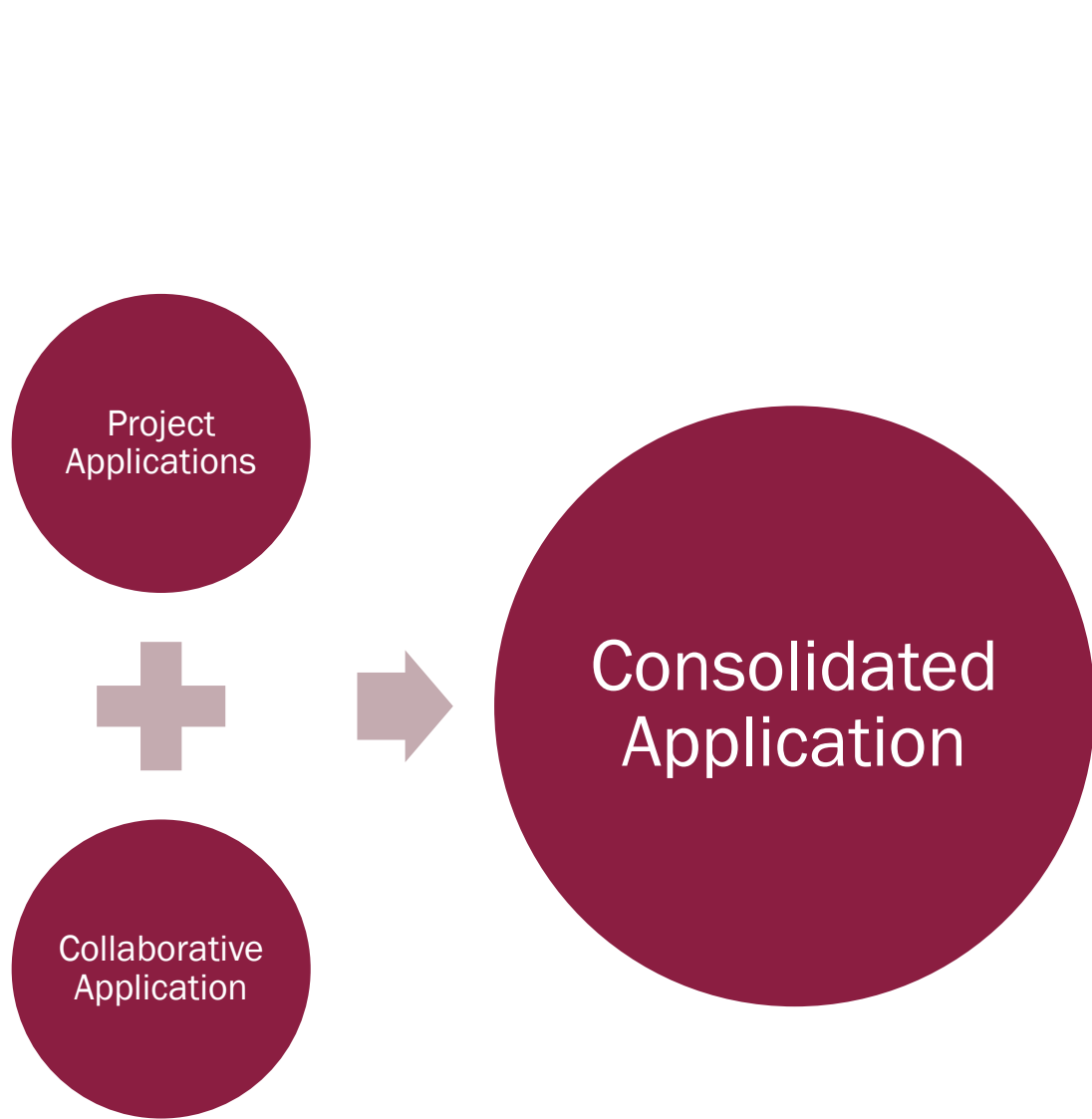


# Ranking Committee

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- Serves as the rank and review committee for the Continuum
- **Members**
  - Faith-based and non-profit providers of homeless services and housing
    - Youth, DV, Unsheltered, Veterans
  - City, County & State ESG funders
  - Mental health & substance abuse coordinators
  - Person with lived experience





## Relationship of Project Application to Collaborative Application

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- No less than 30 days before final submission date
  - July 27



- No less than 15 days before final submission date
  - August 11



- Project Applications and Collaborative Application
  - August 26



# Process Timeline



# Project Review Criteria

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- 
- No racial preferences or prohibited activities.
  - Cost reasonableness & mainstream leverage.
  - TH requires 20 hours/week services.
  - Outreach must partner with law enforcement.
  - PSH must serve elderly/physically disabled.
  - RRH must show strong employment outcomes.

# Project Risk Review & Selection

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- Financial controls, effective management systems, results of audits
- Other public sources such as newspapers, Inspector General or Government Accountability Office reports or findings, or other complaints that have been proven to have merit
- History of subsidizing or facilitating activities that conflict with the purposes of this NOFO

# Collaborative Application Merit Review

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- **Merit Review** replaces prior CoC scoring with **200 points** across:
  - **Project Capacity, Review & Ranking (14)**
  - **System Performance (64)**
  - **CoC Coordination & Engagement (122)**
  - **Plus 20 bonus points** (6 for mergers, up to 14 for policy initiative preferences)

# Policy Initiative Preference Points-Collaborative Application

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- Opportunity Zones
  - Up to 4 points if at least 50% of activities occur in an Opportunity Zone and HUD-2996 certification is submitted
  - If less than 50%-zero points will be awarded
- Advancing Recovery by Prohibiting Illicit Drug Enablement
  - Up to 10 points if you can describe the policy or statement the CoC has in place to ensure that all housing projects submitted by the CoC will not operate drug injection sites or "safe consumption sites," knowingly distribute drug paraphernalia on or off property under their control, knowingly permit the use or distribution of illicit drugs on property under their control, or conduct, permit, encourage, or allow any of these activities under the pretext of "harm reduction"



<https://www.hudexchange.info/programs/e-snaps/>

# HUD Application System

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- As of 7/16/2026 Application Resources are not available
- Applicants will complete/submit the local part of the application only by the July 27 deadline.
- esnaps application deadline TBD



# **New Project Application**

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# Allowable Project Types

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- Supportive Services Only
    - Standalone
    - Outreach
  - Transitional Housing
  - Permanent Supportive Housing
  - Rapid Re-Housing
  - HMIS-State of Utah
  - Coordinated Entry-Salt Lake County
- 
- Transition grants allow component changes for existing grantees

# Allowable Project Types



- 
- Transitional Housing, Rapid Rehousing, and Permanent Supportive Housing
  - And the provision of services on their own or within housing, including, but not limited to:
    - Case management,
    - Substance Use Disorder treatment,
    - Mental health treatment,
    - Street outreach,
    - Employment assistance and job training,
    - Childcare, and
    - Outpatient healthcare
  - HMIS, Coordinated Entry

# Scoring Guidelines

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- From Local Application
- Narrative and budget Scored by Ranking Committee
- Performance for Renewals scored by CoC Team
- Scoring guidelines available on Salt Lake CoC Competition page



# New Application Basics

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## Project Component Type

- Permanent Supportive Housing
- Rapid Rehousing
- Transitional Housing
- Supportive Services Only

## Application Type

- New Project Application
- Transition Grant-if changing from existing renewal project to new component
- Expansion Grant-if adding additional effort to existing program

## Target Population

- Who you plan to serve



# Narrative Questions

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Target Population &  
Rationale

Project Plan &  
Supportive Services

- Housing Acquisition/Retention Strategy
- Service Delivery Model
- Engagement Strategy

Outcomes &  
performance metrics

- Housing Placement/Retention
- Income/Employment
- Self-Sufficiency

Coordination &  
partnerships

Funding use & budget  
justification

# Project Specific Narrative

## Transitional Housing

Supportive Services Strategy

Prior Successful Project Experience

Demonstrated Exit Outcomes

Leveraging Supplemental Resources

Service Participation Requirement

Customized Service Intensity Justification

Cost Reasonableness Per Household

# Project Specific Narrative

## SSO – Standalone

Necessity of services

Serving unsheltered & non-engagers

Leveraged resources

Cost-effective delivery

## SSO – Street Outreach

Threshold requirements

Resource leveraging

First responder partnerships

Outreach experience & cost metrics

# Project Specific Narrative

## PSH Requirements

Housing type & configuration

Services for housing retention

Prioritization strategy

Cost reasonableness

Leveraged resources

## RRH Requirements

Rental assistance determination

Supportive services for stability

Prior RRH experience

Cost reasonableness

Leveraged resources

# Eligible Costs by Component Type

|                        | Permanent<br>Housing –<br>PH: PSH | Permanent<br>Housing –<br>PH: RRH | TH | SSO | HMIS | SH |
|------------------------|-----------------------------------|-----------------------------------|----|-----|------|----|
| Acquisition            | X                                 |                                   | X  | X   |      |    |
| Rehabilitation         | X                                 |                                   | X  | X   |      |    |
| New Construction       | X                                 |                                   | X  |     |      |    |
| Leasing                | X                                 |                                   | X  | X   |      | X  |
| Rental Assistance      | X                                 | X<br>TBRA only                    | X  |     |      |    |
| Supportive Services    | X                                 | X                                 |    | X   |      | X  |
|                        |                                   |                                   | X  |     |      |    |
| Operating Costs        | X                                 |                                   | X  |     |      | X  |
| HMIS                   | X                                 | X                                 |    | X   | X    | X  |
|                        |                                   |                                   | X  |     |      |    |
| Project Administration | X                                 | X                                 | X  | X   | X    | X  |



## All CoC and ESG Virtual Binders

Eligible Activities:  
CoCEligible Activities:  
ESGEnvironmental  
Review:  
CoC and ESGFinancial Management:  
CoC and ESG

Search All CoC and ESG

[Home](#) > [Homelessness Assistance Programs](#) > [CoC and ESG Virtual Binders](#) > [CoC Eligible Activities](#) > [CoC Eligible Activities Overview](#)

## CoC Eligible Activities

☒ [CoC Eligible Activities Overview](#) ▾[List of Eligible Activities](#)[Eligible vs. Approved Costs](#)[Quiz](#)☐ [Acq. Rehab. & New Construction](#) ▶☐ [Leasing](#) ▶☐ [Rental Assistance](#) ▶☐ [Supportive Services](#) ▶☐ [Operating Costs](#) ▶☐ [HMIS](#) ▶☐ [Project Administration](#) ▶

## CoC Eligible Activities Overview

This binder contains information and guidance that recipient and subrecipient staff can use to ensure full compliance with the [CoC Program Interim Rule](#).

### How this binder is organized

- Summary sections contain pertinent information on each eligible cost area
- Key links to additional materials are incorporated throughout
- A separate *At a Glance* document is available for easy reference and printing
- Quizzes are located throughout so users can assess their understanding

### Why is this important?

Understanding eligible activities is important for administrative, financial and program staff running a CoC-funded program. In addition to understanding what a program can spend CoC funds on, knowing eligible activities will allow a program to properly document match.

[Next](#)

# CoC Eligible Activities link

# Summary Budget

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- Broad Eligible cost categories
  - Additional narrative will be necessary for esnaps application
- Match requirements
  - 25% for all line items except for leasing
- Ensuring alignment with narrative



# **Renewal Project Application**

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# Budget & Project Description

- Summary Budget Information
  - Line-item requests
    - Leasing, Rental Assistance, Operating, Supportive Services, Admin
    - Should match Grant Inventory Worksheet
  - Match
    - Letters may be attached/reviewed at E-snaps stage
  - Project description
    - Target population(s) and meeting their needs
    - Projected outcome(s)
    - Coordination with other sources/partners
- Should be consistent with esnaps submission

# Project Effectiveness

- How well does the program fit participant needs
- Services designed to ensure housing retention
- Supportive Services participation
- Leverage Mainstream resources
- Review of HUD monitoring results
- Commitments from range of service providers; integration of education, health, etc.
- Commitments to provide case management coverage
- Utilize coordinated entry and identifying housing units to quickly move persons experiencing homelessness into stable housing

# Budget History/Application Quality

- Drawdown rate
- Expenditure History
- Followed instructions
- Submitted on time, with all required attachments
- Responses provide sufficient detail and are appropriate for the type of project and target population

# **Need & Performance (All Projects)**

- Occupancy / Average Daily Unit Utilization
- Returns to homelessness
- Employment income performance measure
- Supportive service participation requirements

# Need and Performance (All Projects)

- % Occupancy / Average Daily Unit Utilization
- Reference:
  - Q08b PIT Count of Households
  - 4B. Total Units from e-snaps application from reporting period renewal
  - Calculate the average (divide each PIT by Units to get utilization, add all utilization and divide by 4)

Q08b: Point-in-Time Count of Households on the Last Wednesday

| Total   |    |
|---------|----|
| January | 30 |
| April   | 28 |
| July    | 28 |
| October | 30 |

## 4B. Housing Type and Location

Total Units: 30

| Month   | PIT Count (Q08b) | Total Units (4B) | Utilization |
|---------|------------------|------------------|-------------|
| January | 30               | 30               | 100%        |
| April   | 28               | 30               | 93%         |
| July    | 28               | 30               | 93%         |
| October | 30               | 30               | 100%        |
| Average |                  |                  | 96.50%      |

# Need and Performance (All Projects)

- % Returns to homelessness (HMIS report from SLCo)
- Report % of returns at 12 and 24 months

| Measure 2a and 2b: The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness within 6 to 12 months (and 24 months in a separate calculation) |                                                                                 |                                                                       |                                                            |                                                                       |                                                            |                                                                        |  |                                                             |  |                              |                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------------------|--|-------------------------------------------------------------|--|------------------------------|----------------------------------|
| Program Name                                                                                                                                                                                  | Total Number of Persons who Exited to a Permanent Housing Destination (2 Years) | Number Returning to Homelessness in Less than 6 Months (0 - 180 days) | Percentage of Returns in Less than 6 Months (0 - 180 days) | Number Returning to Homelessness from 6 to 12 Months (181 - 365 days) | Percentage of Returns from 6 to 12 Months (181 - 365 days) | Number Returning to Homelessness from 13 to 24 Months (366 - 730 days) |  | Percentage of Returns from 13 to 24 Months (366 - 730 days) |  | Number of Returns in 2 Years | Percentage of Returns in 2 Years |
|                                                                                                                                                                                               | 1                                                                               | 0                                                                     | 0.00%                                                      | 0                                                                     | 0.00%                                                      | 0                                                                      |  | 0.00%                                                       |  | 0                            |                                  |



# Need and Performance (All Projects)

- % of adult leavers who gained or increased earned income at exit
  - (% of adult leavers who gained or increased earned income (Reference Q19a2 1st row Adults who gained or increased/Total Adults)

| Income Change by Income Category (Universe: Adult Leavers with Income Information at Start and Exit) | Had Income Category at Start and Did Not Have it at Exit | Retained Income Category but Had Less \$ at Exit than at Start | Retained Income Category and Same \$ at Exit as at Start | Retained Income Category and Increased \$ at Exit | Did Not have the Income Category at Start and Gained the Income Category at Exit | Did Not have the Income Category at Start or at Exit | Total Adults (Including Those with No Income) | Performance Measure: Adults Who Gained or Increased Income from Start to Exit; Average Gain | Performance measure: Percent of persons who accomplished this measure |
|------------------------------------------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------|----------------------------------------------------------------------------------|------------------------------------------------------|-----------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| Number of Adults with Earned Income (i.e., Employment Income)                                        | 1                                                        | 1                                                              | 0                                                        | 6                                                 | 0                                                                                | 22                                                   | 30                                            | 158                                                                                         | 20%                                                                   |
| Average Change in Earned Income                                                                      | -357.54                                                  | -258.15                                                        |                                                          |                                                   |                                                                                  |                                                      |                                               |                                                                                             |                                                                       |

# Project Specific Need and Performance (PSH)

- PSH Percentage of participants who remain in PSH or exited to permanent housing
- Calculation: 1) Determine # of stayers (APR Q22a); 2) Determine leavers to permanent housing destinations (APR 23c); 3) Add stayers (Step 1) and leavers to permanent housing destinations (Step 2) and divide by # of participants (Q05a)-exits excluded destinations.

Q22a1: Length of Participation – CoC Projects

|       | Total | Leavers | Stayers |
|-------|-------|---------|---------|
| Total | 289   | 32      | 257     |

Q23c: Exit Destination

Permanent Destinations

Subtotal 24

|                                                                     |    |
|---------------------------------------------------------------------|----|
| Subtotal                                                            | 1  |
| Total                                                               | 32 |
| Total persons exiting to positive housing destinations              | 24 |
| Total persons whose destinations excluded them from the calculation | 1  |

- foster care home or foster care group home
- hospital or other residential non-psychiatric medical facility
- residential project or halfway house with no homeless criteria
- long-term care facility or nursing home
- deceased

Q05a: Report Validations Table

|                                   |     |
|-----------------------------------|-----|
| Total Number of Persons Served    | 289 |
| Number of Adults (Age 18 or Over) | 176 |

# Project Specific Need and Performance (RRH)

- RRH Percentage of participants who exited to permanent housing
- Calculation: 1) Determine # of leavers to permanent housing destinations (APR 23c); 2) Divide by # of leavers (Q22a1) minus excluded destinations.

Q22a1: Length of Participation – CoC Projects

|       | Total | Leavers | Stayers |
|-------|-------|---------|---------|
| Total | 289   | 32      | 257     |

## Q23c: Exit Destination

### Permanent Destinations

|          |    |
|----------|----|
| Subtotal | 24 |
|----------|----|

|                                                                     |    |
|---------------------------------------------------------------------|----|
| Subtotal                                                            | 1  |
| Total                                                               | 32 |
| Total persons exiting to positive housing destinations              | 24 |
| Total persons whose destinations excluded them from the calculation | 1  |

- foster care home or foster care group home
- hospital or other residential non-psychiatric medical facility
- residential project or halfway house with no homeless criteria
- long-term care facility or nursing home
- deceased

# Project Specific Need and Performance (RRH)

- On average, participants spend XX days from project entry to residential move-in
- Reference APR Q22c: 1) Review the various time periods 2) Report the mode (most common) time period
  - $<30 = 46+4+5+3 = 58$
  - $31-60 = 7$
  - $>61 = 0+0+0 = 0$
- Collapse categories, add sub categories

Q22c: RRH Length of Time between Project Start Date and Housing Move-in Date

|                           | Total |
|---------------------------|-------|
| 7 days or less            | 46    |
| 8 to 14 days              | 4     |
| 15 to 21 days             | 5     |
| 22 to 30 days             | 3     |
| 31 to 60 days             | 7     |
| 61 to 180 days            | 0     |
| 181 to 365 days           | 0     |
| 366 to 730 days (1-2 Yrs) | 0     |
| Data Not Collected        | 1     |
| Total                     | 66    |

30 days or less

# Attachments

- All Applications
  - Service Participation agreement for Participants
  - Copy of recent HUD, SLCo, or HMIS monitoring letters
- New only
  - Complete copy of your most recent independent financial audit (not just the management letter)
- Renewal only
  - Copy of HUD APR response letter

# Resources

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- HUD NOFO Information
  - [FY 2026 Continuum of Care Competition NOFO](#)
  - <https://www.hud.gov/hud-partners/community>
  - <https://www.hud.gov/hud-partners/coc-program-competition-coc>
  - [cocnofo@hud.gov](mailto:cocnofo@hud.gov) for questions about the NOFO, competition, and applications.
  - [e-snaps@hud.gov](mailto:e-snaps@hud.gov) for questions about e-snaps technical issues
- Potential applicants for funding are strongly encouraged to take advantage of the extensive resources for the application process found on this HUD website. Instructions, guidebooks, and other resources for the application process are found here: <https://www.hudexchange.info/programs/e-snaps/>
- Information related to our local process will be posted regularly here:
  - <https://endutahhomelessness.org/salt-lake-valley/salt-lake-continuum-of-care-competition/>



# Discussion

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# Thank you

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